











HN Governing Board

- Community Foundation Presidents
- Lakeshore Advantage President
- United Way President
- Chambers of Commerce Presidents
- Ottawa County Administrator
- Lakeshore Non-profit Alliance
 - Director









New Localism

"The multi-sectoral networks that work together to solve problems as well as the institutional vehicles they invent to get things done."

-Bruce Katz & Jeremy Nowak

1) Increase housing supply at all price points

2) Provide support for housing choice across workforce

3) Strengthen partnerships across the community









Housing Affordability

Generally, housing that costs 30% or less of a household's annual income, with "costs" referring either to rent, or, for ownership units, mortgage interest and principal, taxes, and insurance.

Examples:

Individual earning \$18,000 /
Monthly maximum housing cost of \$450

Individual earning \$30,000 / Monthly maximum housing cost of \$625

Family earning \$54,000 / Monthly maximum housing cost of \$1,350

Family earning \$90,000 / Monthly maximum housing cost of \$2,250



1) Increase housing supply at all price points.







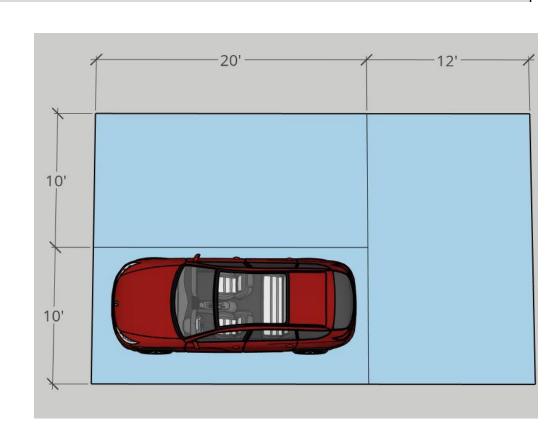
15.1204 SECTION 12.04 DESIGN REQUIREMENTS

1. Standards for height, bulk, density, and area

Minimum lot area	3,000 square feet, or 3,000 square feet per Dwelling Unit, whichever is greater (amend. by ord. no. 532 eff. April 26, 2015)
Minimum lot width	100 feet
Maximum height of structures	2½ stories, or 35 feet
Front yard setback	50 feet
Rear yard setback	30 feet
Side yard setback	Each side yard setback shall be at least ten (10) feet; both side yard setbacks combined shall be at least thirty (30) feet (ord. no. 309 eff. 2/22/99; amend. by ord. no. 376 eff. 6/21/03)
Minimum floor area per dwelling unit	884 square feet
See also footnotes 2; 3; 5; 6; 7; 8; and 13 in Chapter 21 (Schedule of District Regulations).	

USE	NUMBER OF MINIMUM PARKING SPACES PER UNIT OF MEASURE
RESIDENTIAL	
Housing for Senior Citizens	One (1) for each 3 residents, 25% of which shall be designated for visitor parking
Multiple-Family	Two (2) for each dwelling unit
One-Family and Two Family	Two (2) for each dwelling unit

640 sq ft Required Parking





2383 Trailside Dr # 28, Zeeland, MI 49464

4 beds · 3 baths · 2,040 sqft

• FOR SALE \$304,610

Zestimate®: \$271,654

Who is ALICE?

- Factory Workers \$14.79
- Administrative Assistants \$16.29
- Retail/Service Workers \$12.76
- Childcare Workers \$9.16
- Firefighters \$19.25
- Waitresses \$10.14
- Preschool Teachers \$12.62



2) Provide support for housing choice that meets demand



Making Space for Housing Choice

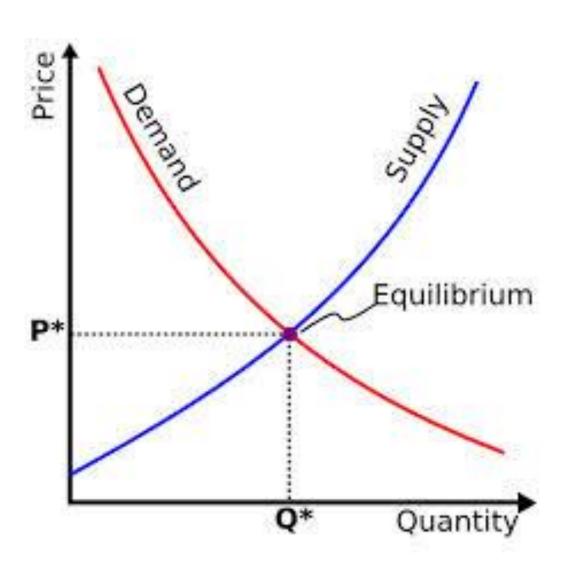
- Reduced infrastructure costs
- Higher taxable value per acre
- Stronger connectivity to daily services / employment
- Less land intensive
- Supports higher frequency transit service





Baby boomers & Millennials are both showing strong interest in walkable neighborhoods, less maintenance.

Simple economics













Housing Above Retail



Incremental infill

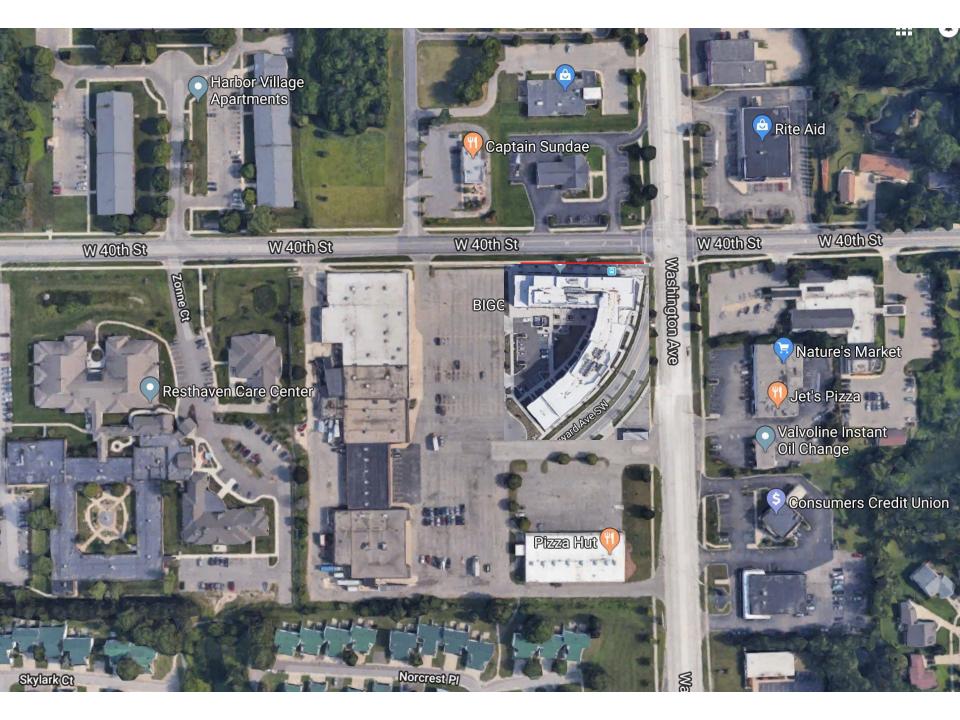
 Utilizes existing infrastructure

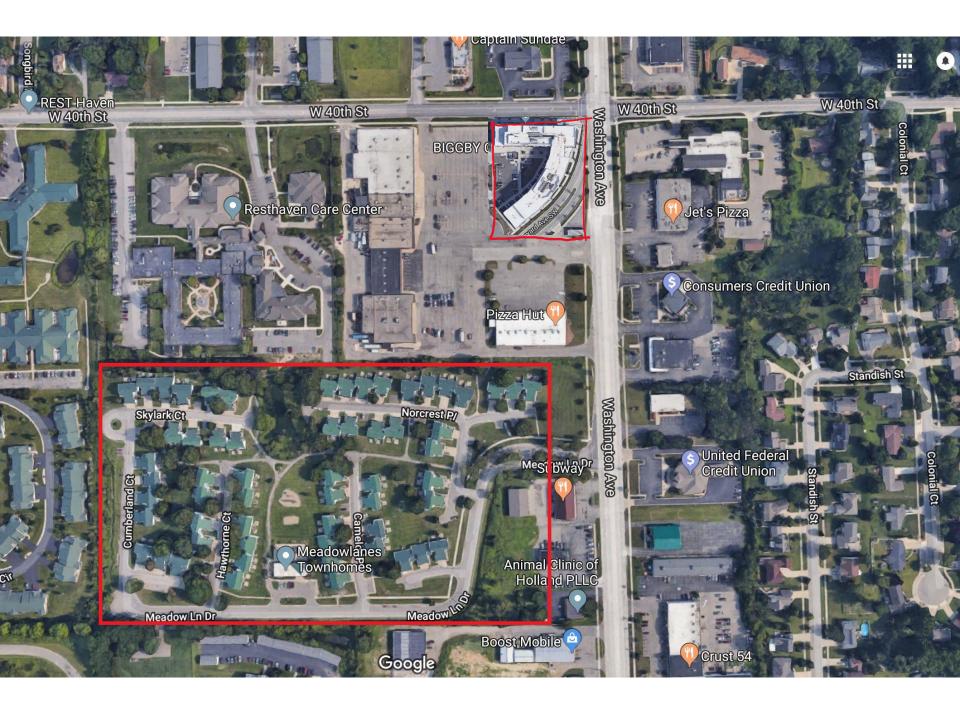
- Adds density
- Increases tax base

Increases land value









Making
Space for
Mobility
Choice







If you design a city for cars, it fails for everyone, INCLUDING drivers.

If you design a multi-modal city, it works better for everyone, INCLUDING drivers.





The system is perfectly designed to get the results you are currently getting.





3) Strengthen partnerships across the community

Levers to influence the System

Land Use Planning / Zoning Support

Improve Mobility Options

Support Wage Growth/Education

Leverage and prioritize use of local, state and federal incentive tools

Philanthropic / corporate funds to support developers

Innovation in construction process

Municipal Tools to Address Housing Choice

Plan

Zone

Invest

Abate

Planning

Establishes shared community vision

Expresses clear goals and objectives

Identifies responsible parties

Offers a timeline for execution

Zoning

Establishes regulatory framework

Expresses clear, objective requirements

Defines the process for new development

Governs building form, placement and use.

Regulate for desired character / Leave room for innovation







Municipal Tools to Address Housing Choice

Plan

Zone

Invest

Abate





Values of Walkable / Non-walkable Districts

181 Columbia Ave

18,382 sq ft SEV = \$301,100

Value = \$16.38 / ft

51 Waverly Road

67,714 sq ft SEV = \$402,800

Value = \$5.95 / ft





Values of Walkable / Non-walkable Districts

54 East 8th Street

5,035 sq ft SEV = \$337,500

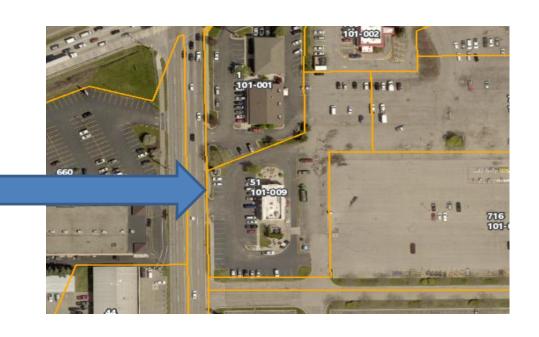
Value = \$67.03 / ft



51 Waverly Road

67,714 sq ft SEV = \$402,800

Value = \$5.95 / ft

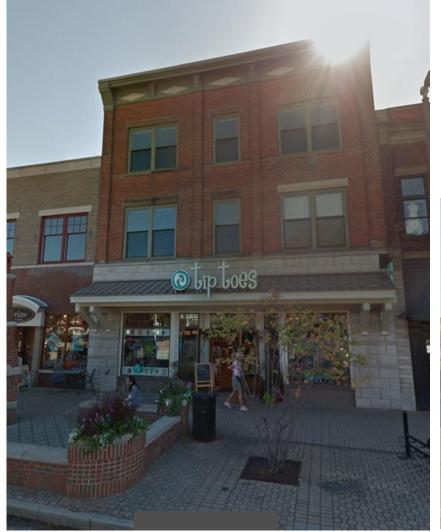




\$5.95 / ft



Comparable State Equalized Values per foot of land area.



Taxable values per linear foot of infrastructure



40 feet of frontage on public road

Generates \$506 per linear ft of public infrastructure in annual tax revenue

210 feet of frontage on public road

Generates \$115 per linear ft of public infrastructure

Municipal Tools to Address Housing Choice

Plan

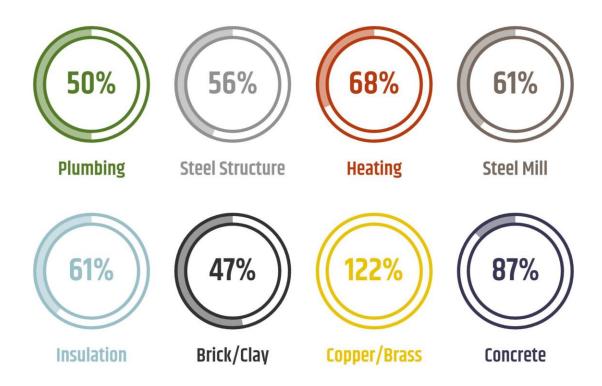
Zone

Invest

Abate

Tracking 20 Years of Growing Construction Material Costs





Fair Market Rents

<u>Studio</u> \$607 1 Bed \$639 2 Bed \$758 3 Bed \$1,038 4 Bed \$1,128

Cost to Build

Studio \$550 <u>1 Bed</u> \$750 <u>2 Bed</u> \$900 3 Bed \$1,200 4 Bed \$1,450

Profit/Loss

<u>Studio</u> +11%

1 Bed -17% 2 Bed -19%

3 Bed -16% 4 Bed -28%

Available Tools

Payment in lieu of taxes (PILOT)

- Tax Increment Financing (TIF) DDA or brownfield
- Temporary Property Tax Abatements
 - Obsolete Property Rehabilitation Act (OPRA)
 - Commercial Redevelopment Act
 - Commercial Rehabilitation Act
 - Neighborhood Enterprise Zone (NEZ)

Setting policy guidance

