



Save Millions: Work Together

January 30, 2020 | MME Winter Institute

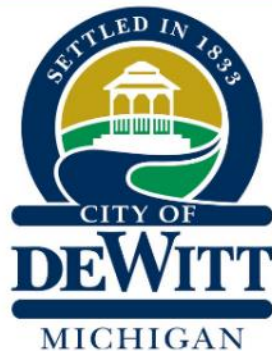
Adam Smith

MME Advocacy Chair | Board of Directors 2013-2016

City Manager | Municipal Executive, City of Grand Ledge

Shared Professional Services

- FULL-SERVICE, 21ST CENTURY BUILDING DEPARTMENT
- MULTIPLE OFFICE LOCATIONS
- ENHANCED SERVICE AND IMPROVED EXPERIENCE



COMMUNITY BUILDING SERVICES



Shared Professional Services

Succession Planning

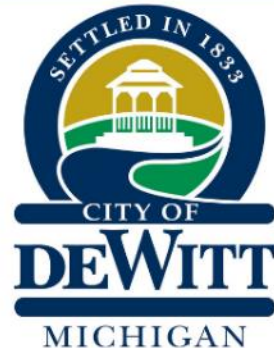
Talent Retention

Regional Standards

Shared Professional Services

- FULL-SERVICE, 21ST CENTURY ASSESSING DEPARTMENT
- MULTIPLE OFFICE LOCATIONS
- ENHANCED SERVICE AND IMPROVED EXPERIENCE

TBD



The City of
**Grand
Ledge**

COMMUNITY ASSESSING SERVICES



City Provided
\$100,000
"Seed Money"

- PAID OVER TWO YEARS
- SUPPORT STAFFING INCREASE
- GAP FINANCING TO BECOME SELF-SUSTAINING

Annual Recreation Participants



247%

Increase in Annual
Participation

- CITY AVR: 1,460
- GLPS 2016: 2,078
- GLPS 2017: 6,050
- GLPS 2018: 6,519

Grand Ledge Public Schools

A Community Committed to Excellence

30+ New Experiences

Grand Ledge Recreation Programs and Number of Participants by Year													Rev. April 24, 2019		
Program	City of Grand Ledge										GLPS				
	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
Spring and Summer Programs															
Aerobics															
Arts & Crafts	68	57	48	47	40	45	54	38	34	47					
Arts & Crafts - Jr. Art												8			
Arts & Crafts - HS Art												9			
Baseball	308	337	353	324	235	317	275	221	276	225	201				
Baseball (1st - 6th)												343	415	235	
Basketball - Boys	113	82	41	90	93	97									
Basketball - Girls	98	77	65	122	104										
Cheerleading (Clinic)												54			
Golf	62	57	52	64	56	42	32	40	48	24					
Gymnastics	67	40	13	36	62	52	42	55	86	65	76	57	36	47	
Scuba Diving					11										
Soccer (3rd - 5th)												110	362	541	
Softball	135	126	197	130	121	120	121	69	73	64		55	86	104	
Swimming	295	197	203	213	246	252	234	222	196	215					
Swimming - Spring												94	115	150	
Swimming - Summer												95	105	140	
T-Fal (4yr - K)														208	
Tennis	93	60	32	73	70										
Track	157	154	103	114	235	162	125	108	95	43	85	Indeterminate	1,365	1,519	
Volleyball (Clinic)												53	69	74	
Volleyball - Spring	196	160	76												
Weight Lifting	33	19	12												
Wrestling	10	3													
Youth Fitness & Tumbling														19	
Summer Camps (1-week)															
Baseball												126	103	108	
Basketball - Boys												158	236	220	
Basketball - Girls												115	63	81	
Lacrosse													35	36	
Soccer													125	162	
Softball												56	56	46	
Summer Olympics Day														65	
Volleyball (7th, 8th, 9th)												39	26	29	
Wrestling												18	29	19	
Fall and Winter Programs															
Babysitting												7	15	10	
Basketball - Fall (Girls)			167	116	116	190	145	111					160	204	
Basketball - Winter (Boys)			89	116	163	178	253						354	320	
Basketball Camp - Parent/Child												67	100	120	
Breakfast with Santa												180	200	245	
Competitive Cheer (6th-9th)												19	19	19	
CPR												16	30	15	
Daddy/Daughter Dance													302	610	
First Aid												5	16	17	
Flag Football - Fall			247	278	341	301	288	238	225	202	137	177	226	220	
Grand Adventure Race													N/A	77	57
Hunter Safety															
Mother/Son Dance															308
Pilates								8	8						
Self-Defense															
Soccer (3rd - 5th)												101	191	257	
Swimming - Fall												57	76	96	
Swimming - Late Fall												59	94	96	
Swimming - Winter													224	103	
Volleyball	100	78	33												
Wrestling (5-14 year old)															91
Zumba								23	5						
Totals	###	1,536	1,758	1,832	1,908	1,821	1,316	1,312	1,184	1,007	666	2,078	6,050	6,519	

2016 NEW GLPS PROGRAMS			
Programs	Age Groups	Cost	Week
Baseball	T-Fal (4th/Kindergarten, Co-Ed)	\$ 30.00	8
	Machine Pitch (3rd/2nd Grade)	\$ 30.00	8
	Kid-Pitch (3rd/4th Grade)	\$ 30.00	8
	Kid-Pitch (5th/6th Grade)	\$ 30.00	8
Soccer	Mini Comets (3rd/4th, Co-Ed)	\$ 30.00	6
	Little Comets (K/1st Grade, Co-Ed)	\$ 30.00	6
	Junior Comets (2nd/3rd Grade)	\$ 30.00	6
Volleyball	3rd/4th Grade	\$ 50.00	4
	5th/6th Grade	\$ 50.00	4
Breakfast with Santa		\$ 10.00	1 day
Basketball	Camp Father/Child (1st - 6th Grade)	\$30.00	1 day

2017 NEW GLPS PROGRAMS			
Programs	Age Groups	Cost	Week
Lacrosse	4th - 8th Grade	\$ 35.00	1
Soccer	3rd - 5th	\$ 30.00	1
	1st Grade - 8th Grade	\$ 80.00	1
	Softball 1st Grade - 8th Grade	\$ 60.00	1
Summer Olympics Day		\$ 10.00	1 day
Youth Fitness & Tumbling	3rd Grade - 8th Grade	\$ 75.00	6

2018 NEW GLPS PROGRAMS			
Programs	Age Groups	Cost	Week
T-Fal	4yr - K	\$ 50.00	5
Wrestling	5yr - 14 yr	\$ 50.00	1
Mother/Son Dance		\$ 10.00	1 day

Track registration reflects combination of those who paid \$50.00 for 1 pass to access practices and meets at summer or \$5.00 for 1 pass to access the daily drop-in. In addition to Grand Ledge area participants, Haddet Schools regularly brought buses of kids to participate in practices and meets.

2017	
531	Purchased \$50.00 pass for full summer season
1,932	Purchased \$5.00 daily pass

2018	
33	Purchased \$50.00 pass for full summer season
1,416	Purchased \$5.00 daily pass

KEY

- Programming unavailable - City
- Programming unavailable - GLPS Community Recreation
- Direct participation through affiliated group.
- No GLPS Community Recreation involvement.

2017 total subtracting 1,365 for Track: 4,065
 2018 total subtracting 1,519 for Track: 5,000

Information
before, during,
and after the storm.

Sign up today by texting
"GLAlerts" to 67283



Eaton County 911 and RAVE Alerts

Highest Icing Threat in southern Lower Michigan
Late Friday Night – Early Sunday; January 10 – 12, 2020

Potential for Ice Accumulations Exceeding 0.50"

Worst Conditions Between:
8 AM Saturday – 8 AM Sunday

What to Expect:

- Power outages, perhaps prolonged, and tree damage
- Ensure your home winter survival kit is up to date
- Wind Gusts to 40 mph from the Northeast

National Weather Service
Grand Rapids, Michigan
Weather.gov/GrandRapids
Last Updated At: 1/10/2020 9:00 AM
Published on: 01/10/2020 at 8:25AM

Much of the area will experience impactful freezing rain on Saturday, and the highest risk for significant ice accumulations in excess of one half inch looks to be in a corridor from Hastings to Lansing to Flint.

- INSTANT COMMUNICATION FOR EMERGENCIES
- PLANNED COMMUNICATION FOR EVENTS
- BETTER INFORMED COMMUNITY

Are you ~~UN~~PREPARED for 2020?

Sign up now!

GLAlerts
STAY INFORMED • STAY SAFE



Get City of Grand Ledge alerts and notifications to help inform you of emergencies, city updates, road closures, and more!

For more information and additional sign up options, visit:
CityofGrandLedge.com/GLAlerts



Office Space at City Hall

- ECONOMIC & COMMUNITY
DEVELOPMENT ASSISTANCE

Outstanding Partner

- MUSIC IN THE PARK
- MOVIES IN THE PARK
- MARKET ON THE GRAND
- PARADES & EVENTS



Lansing Economic Area Partnership



Economic Support

- 2015, 2017, 2019:

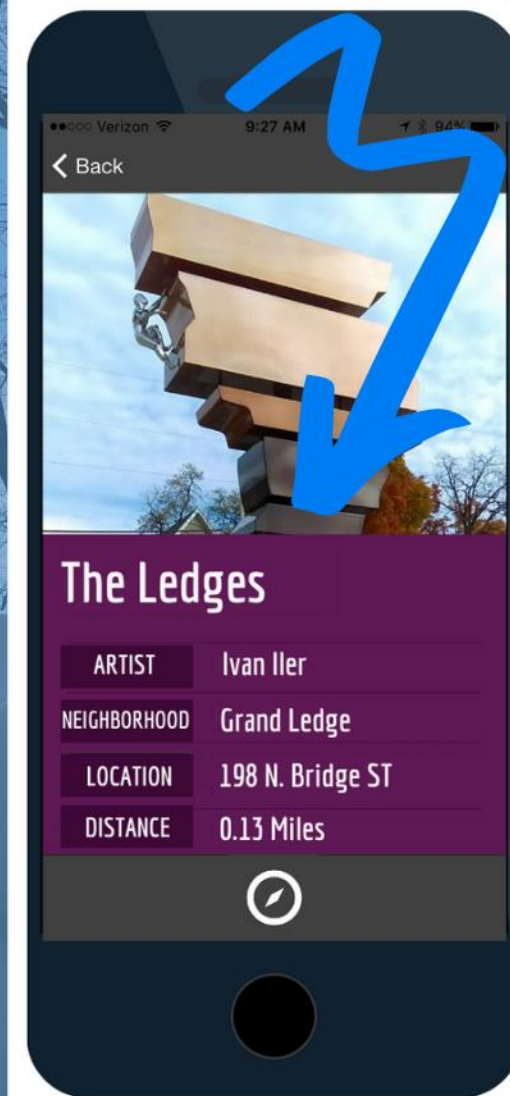
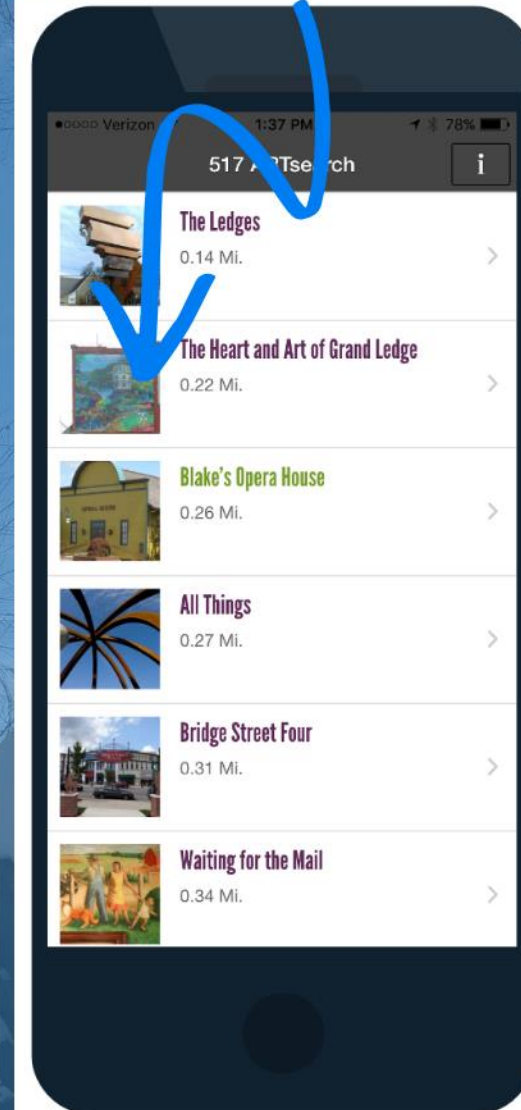
\$10,000 ART GRANT AWARD WINNERS



Arts Council of Greater Lansing

517 ARTsearch

1. Find art near you
2. Select destination
3. Get directions



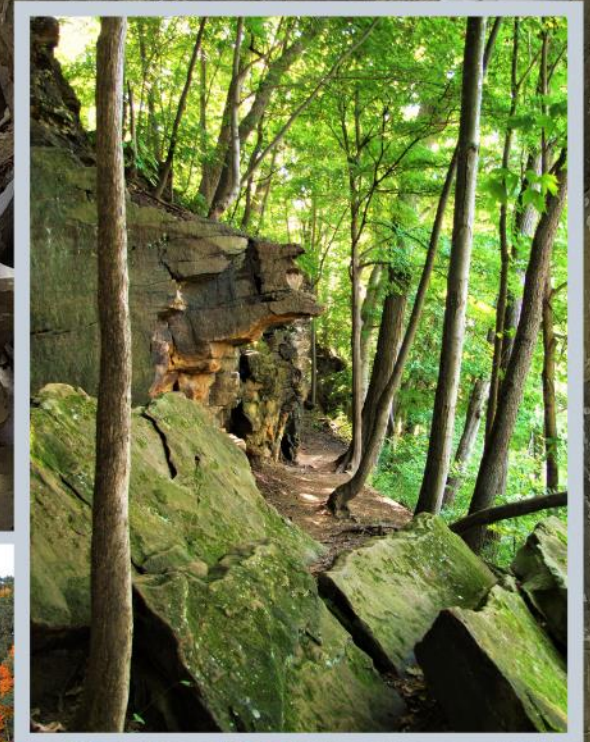
Fitzgerald Park

Lease

- 78-ACRE PARK
- PARKS DEPARTMENT OFFICES
- ENHANCING PUBLIC SPACES

Municipal Collaboration Contract for Services

- GROUND MAINTENANCE IN ALL CITY PARKS
- MAXIMIZE PARKS DEPT. STRENGTHS
- REDUCE CITY COSTS (STAFF/EQUIPMENT)



Eaton County Parks and Recreation

133 Fitzgerald Park Drive

Grand Ledge, MI 48837

Phone: (517) 627-7351 Email: ParksDept@catoncounty.org

Ledges Playhouse



Lease Historic Building to
Over the Ledge Theatre Co.

- BUILT IN 1955
- 348 SEAT THEATRE
- LIVE PRODUCTIONS APRIL - SEPTEMBER
- CULTURAL TOURISM
- HIGHLIGHTS FITZGERALD PARK

Ledge Craft Lane

City "sold" two-story,
historic building in heart
of downtown to be used
as community art building

- SPONSORS "ISLAND ART FAIR"
- DOWNTOWN DIRECTIONAL MURAL
- OFFERS PUBLIC ART CLASSES

Ledge Craft Lane

- Unique Art & Gift Shop
- Art Classes for Kids and Adults
- Special Events

517-627-9843

ledgecraftlane@juno.com

120 South Bridge Street, Grand Ledge

www.LedgeCraftLane.com



BrickHaven Brewing Co.

Former City Hall
sold to successful
entrepreneurs

- DOWNTOWN DRAW
- TAX GENERATING BUSINESS
- COMMUNITY SUPPORTER



WHAT CAN YOU DO WITH \$1,000?

2017 PHOTO CONTEST
62 CONTESTANTS
217 PHOTOS SUBMITTED
2,250+ PUBLIC VOTES





Splashpad

Crowdfunding for 60 days

\$54,865 COMMUNITY DONATIONS

\$33,333 MPARKS FOUNDATION

\$33,333 MEDC



Performance Shelter Venue

Grants & Donations

\$90,000 MICHIGAN COUNCIL FOR ARTS & CULTURAL AFFAIRS (MCACA)

\$90,000 GRAND LEDGE ROTARY CLUB

\$50,000 PRIVATE DONOR

\$25,000 CONSUMERS ENERGY FOUNDATION



GLPD K9 Community Project

Community Donations & Contributions

\$15,000 RAISED IN LESS THAN 30 DAYS

GLPS NEFF ELEMENTARY TO PROVIDE K9 NAME





Thank you!
Enjoy your day!



VILLAGE OF
SPRING LAKE
TOWNSHIP

M I C H I G A N

FACILITY SHARING



EQUIPMENT SHARING

- Hydro-excavator - 54 valves turned in NW quadrant of the Village (so far) using township equipment
- Backhoe, leaf vacuum, hurricane blower, etc.
- Office Equipment (copier, binder, laminator, etc.)



PERSONNEL SHARING

- DPW Director
- DPW Staff
- Receptionist
- Planner
- Utility Billing



Retiring DPW Director John Stuparits "passing the turd" to new DPW Director Wally Delamater

DEPARTMENT OF PUBLIC WORKS

Public Works Director

Administrative Aid

DIVISIONS

Utility Division

Street Division

Facility/Ground Division

DEPARTMENT OF PUBLIC WORKS

DEPARTMENT OF PUBLIC WORKS

Division Areas of Responsibility	Division Personnel
Water	Kyle Division Manager
Sewer	Eric E.
Storm	Ty
Safety Admin	Part Time
Motor Pool Admin	
Training Admin	

Division Areas of Responsibility	Division Personnel
Streets	Ben Division Manager
All Snow Removal	Will
Environmental	Brenden
Sidewalk	Eric S.
Pathway	Part Time
Excavations	
Training	
Safety	

Division Areas of Responsibility	Division Personnel
Parks	Pete Division Manager
Cemetery	Michael
Facilities	Scott
Grounds	Eli
Chem. Treatment	Part Time
Training	
Safety	

DEPARTMENT OF PUBLIC WORKS

PERSONNEL SHARING

SLT/SLV
DPW
Team
Building

03/13/19



SHARED SERVICES

- Fire Protection
- Tax Collection
- Utility Billing
- Assessing
- Elections
- Reception



Savings Through Collaboration

- Shared Planner (Began 2011)
Savings to the Village \$ 30,000 per year
Benefit to the Township \$ 13,000 per year (*2)
- Sharing of Office Space (Began 2016)
Benefit to the Village \$ 45,000 per year
Savings to the Township \$155,000 per year (*1)
- Shared DPW Director (Began 2016)
Savings to the Village \$ 50,000 per year
Savings to the Township \$ 50,000 per year
- Shared Receptionist (Began 2018)
Benefit to the Village \$ 30,000 per year
Benefit to the Township \$ 13,000 per year
- Shared Utility Billing Clerk (Began 2019)
Benefit to the Village \$ 39,700 per year
Benefit to the Township \$ 28,300 per year

Since 2011

Village Savings = \$534,700

Township Savings = \$734,300

Current Annual Shared Savings

\$454,000*

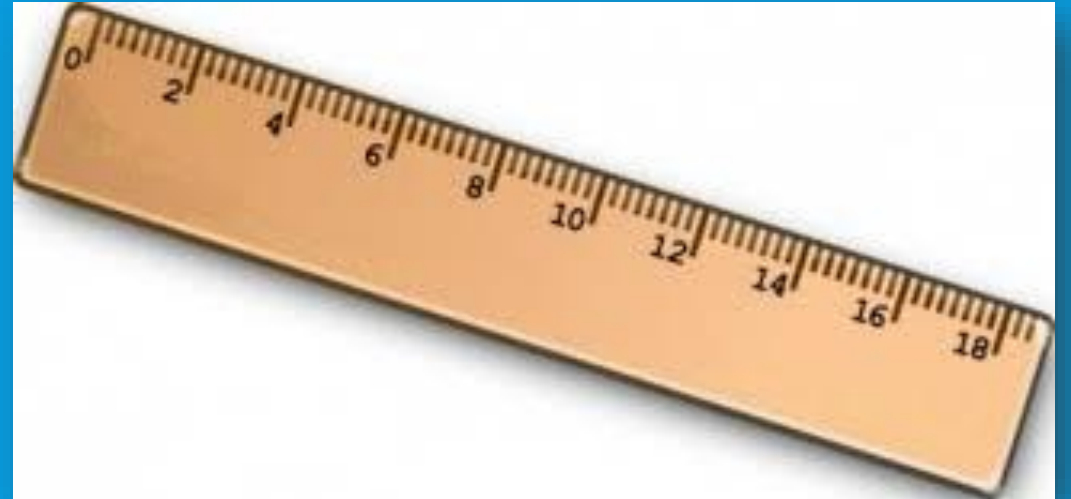
**Does not include equipment sharing*

HOW DO WE MAKE IT WORK?

- Start by getting to know one another
 - Break bread (*but don't eat somebody else's yogurt*)
 - Communicate *regularly*
- Develop a level of trust amongst a group of strong elected & appointed officials
 - Establish a safe space to speak openly & honestly without repercussions
- Be willing to compromise
- Liken this to a marriage, of sorts – you have to *work at it* every day!

HOW DO YOU MEASURE SUCCESS?

- Inch-by-inch....not yard-by-yard
- Understand that there will be failures, but don't stop trying
- Timing is critical





WORKING TOGETHER
WE'RE BETTER

QUESTIONS?

- Contact SLT or SLV at 616-842-1393
- Business cards available up front

Change is hard at first,
messy in the middle,
& gorgeous in the end.

- Robin Sharma